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## TRADE & COMMODITY FINANCE

<b>Start Date:</b>	26/01/2026	<b>End Date:</b>	30/01/2026
<b>Categories:</b>	Finance & Accounting	<b>Venues:</b>	Dubai
<b>Formats:</b>	In Person	<b>Instructors:</b>	Mona AlQassab

### OVERVIEW

This specialized course provides a deep dive into the mechanics, instruments, and risk management strategies involved in global trade and commodity finance. It focuses on the end-to-end financing chain, from letters of credit to structured commodity deals, tailored for energy, metals, and agri-business sectors.

### OBJECTIVES

By the end of this course, participants will be able to: – Understand the structure and flow of international trade transactions. – Navigate documentary credits, guarantees, and trade terms (Incoterms). – Structure commodity finance deals for oil, metals, and agriculture. – Assess credit, performance, and market risks in trade deals. – Apply compliance and due diligence in cross-border trade finance.

### COURSE OUTLINE

1- Fundamentals of Trade Finance and Transaction Flow 2- Trade Instruments: LCs, SBLCs, Collections and Guarantees 3- Commodity Finance Structures: Pre-export, Inventory & Tolling 4- Risk Management in Trade Finance 5- Compliance, AML & Case Studies in Trade Deals

### TARGET AUDIENCE

Trade finance officers, relationship managers, risk analysts, corporate bankers, and logistics professionals involved in structured trade and commodity financing.

### METHODOLOGY

Practical exercises, trade document analysis, real transaction walkthroughs, and risk simulations.

### CONCLUSION

Participants will be equipped to facilitate, analyze, and secure global trade finance and commodity finance deals with confidence.

## DAILY AGENDA

### Day 1: Trade Finance Ecosystem

Overview of trade flows, stakeholders, and financial intermediation in global markets.

### Day 2: Key Instruments & Risk Coverage

Explore LCs, bank guarantees, Incoterms, and collateral structures.

### Day 3: Commodity Finance Transactions

Review financing structures for physical commodity flows including oil, metals, and grain.

### Day 4: Trade Credit Risk & Mitigation

Apply methods to manage counterparty, performance, and country risk.

### Day 5: Compliance, Documentation & Real Cases

Navigate AML, sanctions, and conduct trade finance reviews using real examples.

*For more information, please contact us:*

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