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BUSINESS VALUATION MODELS

Start Date:	27/12/2026	**End Date:**	31/12/2026
Categories:	Finance & Accounting	**Venues:**	Kuwait
Formats:	In Person	**Instructors:**	

OVERVIEW

This technical course explores the methodologies and modeling techniques used in valuing businesses, both public and private. Participants will build practical valuation models using discounted cash flow (DCF), precedent transactions, and market comparables.

OBJECTIVES

By the end of this course, participants will be able to: – Understand different valuation methods and when to apply them. – Build DCF, comparables, and transaction-based models. – Assess key valuation assumptions such as WACC and terminal value. – Interpret valuation outputs and triangulate results. – Present valuation findings to stakeholders and investors.

COURSE OUTLINE

1- Valuation Theory and Model Structure 2- Discounted Cash Flow (DCF) Modeling 3- Market Comparables and Peer Benchmarking 4- Precedent Transactions Analysis 5- Interpreting Results and Presenting Valuations

TARGET AUDIENCE

All Supervisory Levels, Equity analysts, investment bankers, corporate strategists, and M&A professionals.

METHODOLOGY

Valuation model templates, case-based walkthroughs, peer reviews, and pitch simulation exercises.

CONCLUSION

Participants will leave with the confidence to independently conduct business valuations and communicate the financial value of companies with clarity and precision.

DAILY AGENDA

Day 1: Valuation Principles and Approaches

Review methods such as DCF, comparables, and asset-based valuation.

Day 2: Building a DCF Model

Forecast free cash flows, estimate WACC, and determine enterprise value.

Day 3: Relative Valuation with Comparables

Identify peer companies and apply multiples (P/E, EV/EBITDA).

Day 4: Precedent Transaction Analysis

Study actual deal multiples, premiums, and market conditions.

Day 5: Valuation Synthesis and Presentation

Consolidate models and present findings with visual tools and scenarios.

For more information, please contact us:

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