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TRADE & COMMODITY FINANCE

Start Date:	31/01/2027	**End Date:**	04/02/2027
Categories:	Finance & Accounting	**Venues:**	Dubai
Formats:	In Person	**Instructors:**	

OVERVIEW

This specialized course provides a deep dive into the mechanics, instruments, and risk management strategies involved in global trade and commodity finance. It focuses on the end-to-end financing chain, from letters of credit to structured commodity deals, tailored for energy, metals, and agri-business sectors.

OBJECTIVES

By the end of this course, participants will be able to: – Understand the structure and flow of international trade transactions. – Navigate documentary credits, guarantees, and trade terms (Incoterms). – Structure commodity finance deals for oil, metals, and agriculture. – Assess credit, performance, and market risks in trade deals. – Apply compliance and due diligence in cross-border trade finance.

COURSE OUTLINE

1- Fundamentals of Trade Finance and Transaction Flow 2- Trade Instruments: LCs, SBLCs, Collections and Guarantees 3- Commodity Finance Structures: Pre-export, Inventory & Tolling 4- Risk Management in Trade Finance 5- Compliance, AML & Case Studies in Trade Deals

TARGET AUDIENCE

All Supervisory Levels, Trade finance officers, relationship managers, risk analysts, corporate bankers, and logistics professionals involved in structured trade and commodity financing.

METHODOLOGY

Practical exercises, trade document analysis, real transaction walkthroughs, and risk simulations.

CONCLUSION

Participants will be equipped to facilitate, analyze, and secure global trade finance and commodity finance deals with confidence.

DAILY AGENDA

Day 1: Trade Finance Ecosystem

Overview of trade flows, stakeholders, and financial intermediation in global markets.

Day 2: Key Instruments & Risk Coverage

Explore LCs, bank guarantees, Incoterms, and collateral structures.

Day 3: Commodity Finance Transactions

Review financing structures for physical commodity flows including oil, metals, and grain.

Day 4: Trade Credit Risk & Mitigation

Apply methods to manage counterparty, performance, and country risk.

Day 5: Compliance, Documentation & Real Cases

Navigate AML, sanctions, and conduct trade finance reviews using real examples.

For more information, please contact us:
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